



# 2<sup>nd</sup> Türkiye Rendezvous 2023

10-11 Oct 2023, Hilton Istanbul Kozyatagi, Istanbul, Türkiye

Theme: "Sitting on the Cusp of a New Dawn for Türkiye and the Region"

Co-Hosting the XV. International Istanbul Insurance Conference



Simultaneous Translation will be provided in Turkish/ English

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The Türkiye Rendezvous returns for 2023 following the success of last year's inaugural event!

Since the 1st Türkiye Rendezvous was launched in 2022, the ecosystem for Türkiye has taken a massive hit due to the 6th February 2023 earthquake, which affected both Türkiye and Syria.

Dubbed as the most devastating natural catastrophe for the first half of 2023, all eyes are now on Türkiye to look at recovery measures in the cusp of a new dawn which inevitably will have a significant impact on the region.

According to Munich Re, the overall losses account for approximately USD35 billion and together with losses from Syria, account for 36% of the Nat CAT losses for 1H2023.

The impact of these losses overturned the outlook for 2022 where the Türkiye insurance sector grew by 123% based on Insurance Association of Türkiye figures. However, in 1H2023, total premiums generated shot up by 131% compared to the corresponding period in 2022. This shows the resilience of the market with its great potential to attract great interest especially with its vast population and economic potential.

At the 2nd Türkiye Rendezvous, hosted by Middle East Insurance Review in partnership with the XV. International Istanbul Insurance Conference, we will explore how Türkiye braces itself for the challenges and opportunities ahead in rebuilding the market, as well as inflation and currency issues. The event will look at how recovery measures will rebuild and

recharge a market that continues to be a jewel in the region.

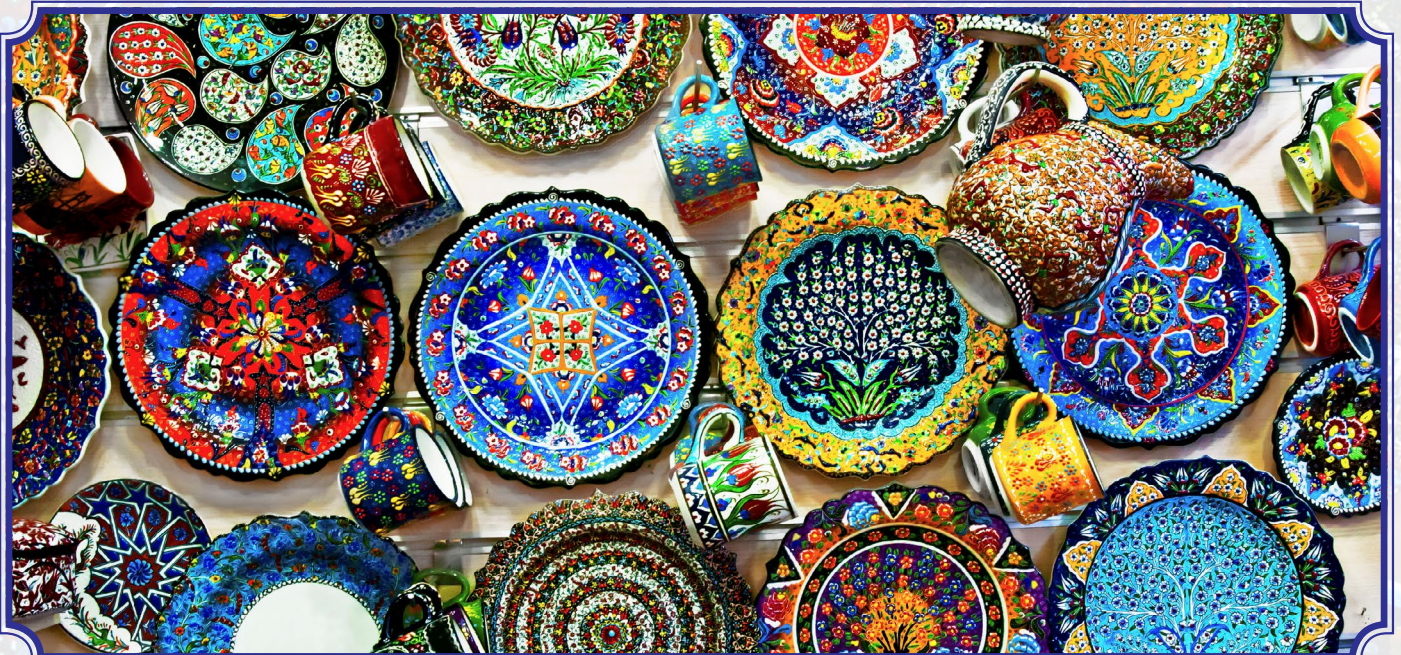
2023 will be the pivotal turning point for the market.

The Türkiye Rendezvous together with the XV. International Istanbul Insurance Conference have collaborated to set the agenda and gateway to unlocking the realm of possibilities Türkiye has in its transformative journey not only domestically but also for the region. The Rendezvous will also explore the outlook and potential, as well as regional cooperation within the industry for Türkiye.

We look forward to welcoming you, together with us, in Istanbul!

### Who Should Attend

- **CEOs and senior management of insurance and reinsurance companies**
- **Insurance and reinsurance brokers**
- **Management consultants, service providers, lawyers, technology companies and loss adjusters**
- **Regulators & supervisory authorities**
- **Risk managers**
- **Banks and financial institutions**
- **Companies keen to tap into the potential of Türkiye's market**







Day One – 10th October 2023, Tuesday

## 2nd Türkiye Rendezvous 2023

8:00am Registration & Coffee

9:30am



**Welcome Address followed by Official Opening of the 2nd Türkiye Rendezvous in conjunction with the XV. International Istanbul Insurance Conference**

**Anthony Egerton**

Partner, Huntington Partners LLP

9:40am



**Keynote Address - Developments in the Türkiye Insurance Market: An Analysis of Insurance Penetration & Potential Solutions**

**Ahmet Yasar**

VP of Insurance Group, Maher Holding Sigorta Grubu Baskani

10:00am



**Industry Address: An Update in Investment Potential in Türkiye Post-Earthquake**

**Ahmet Cüneyt Selçuk**

Head of Financial Investments Unit, Invest in Türkiye

10:30am

**Panel on the Sustainability of the Türkiye Market – a 5-year outlook for a New Dawn**

**Moderator:**



**Vasilis Katsipis**

General Manager - MENA, South & Central Asia, AM Best

**Panellists:**



**Ferhan Özay**

President, Insurance and Reinsurance Brokers Association Türkiye



**Atinc Yilmaz**

Howden Europe Regional CEO for Turkey and Central Asia & Chairman of Howden Turkey



**Andrew Woodward**

Regional Head, Middle East & Türkiye, Lloyd's Limited





**Melda Suayipoglu**  
Deputy General Manager, QNB Insurance

**11:15am** **Tea Break & Networking**

**11:30am** **Panel on Risk Management Opportunities and Challenges in Türkiye:**

- Nat CAT
- Healthcare
- Insurance Penetration
- Insurability around key projects eg Energy, Infrastructure
- Seismic Analysis

**12:15pm**



**An Insurer's Perspective on Technology Needs of the Market**  
**Dr Erdođın Çiftciođlu**  
Vice Chairperson, Koru Sigorta

**12:45pm** **Lunch**

**2:00pm** **Bilateral Discussions**

**3:00pm** **Tea Break**

**3:30pm** **End of Day One**

**Day Two – 11th October 2023, Wednesday**

## **XV. International Istanbul Insurance Conference**

**Maraş Earthquake, Results and Lessons Learned**

**2024 Reinsurance Renewals**

**9:00am** **Registration**

**9:30am**



**Menekşe Uçarođlu**  
STD Deputy President

**9:50am**



**Özgür Obalı**  
General Secretary, The Association of Insurance, Reinsurance and Pension Companies of Türkiye





10:10am

**Uğur Gülen**

Chairman, The Association of Insurance, Reinsurance and Pension Companies of Türkiye

10:40am

**Keynote Regulatory Address****Mehmet Akif Eroğlu**

President, Insurance And Private Pension Regulation And Supervision Agency (IPRSA)

11:10am

**Session I - Türkiye's Re(Insurance) Risk Assessment following the 2023 Earthquake****Moderator:****Andrew Woodward**

Regional Head, Middle East &amp; Türkiye, Lloyd's Limited

**Panellists:****Çağrı Çulha**

Deputy General Manager, Türk Reasürans A.Ş.

**Kerim Gürkan**

CEO, BMS Türkiye

**Tim Edwards**

EMEA Head of Catastrophe Analytics, Howden Tiger

**Alex Ntelekos**

Regional Director, Head of Turkey and Greece, Gallagher Re

**Yassir Albaharna**

Group CEO, Trust International Insurance and Reinsurance Company (Trust Re)



1:00pm

**Lunch**





2:00pm



### Keynote Address

**H. Erdem Karabostan**

General Manager, T-Rupt Technology

2:30pm

### Session II - Türkiye's Re(Insurance) Sector Recovery Road Map and Lessons Learned



#### Moderator:

**Yavuz Ölken**

CEO, Axa Sigorta Türkiye



#### Panellists:

**Dr Ceyhun Eren**

Director of Teknik and Risk Engineering, Allianz Sigorta, Türkiye



**Emeritus Prof Dr Mustafa Erdik**

Boğaziçi University



**Ercan Güleç**

Insurance and Private Pension Regulation and Supervision Agency (IPRSA)



**Erdal Turgut**

Deputy General Manager, Türk Reasürans A.Ş & Member, Turkish Catastrophe Insurance Pool (TCIP)

4:30pm

### Tea Break & Networking

5:00pm

### End of XV. International Istanbul Insurance Conference & Türkiye Rendezvous 2023

*Note: Programme is subject to change.*



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10-11 October 2023, Istanbul, Türkiye

Co-Hosting the XV. International Istanbul Insurance Conference

Registration Email: [weeling@meinsurancereview.com](mailto:weeling@meinsurancereview.com)

## Conference Registration

Registered by \_\_\_\_\_

To: Ms Wee Ling, Middle East Insurance Review  
103A Amoy Street, Singapore 069 923  
Tel: (65) 6224 5583 • [www.meinsurancereview.com](http://www.meinsurancereview.com)  
Co. Regn no.: 199 003 818 H • GST Regn no.: M2-009 466 93

### PERSONAL PARTICULARS

Name: Mr/Mrs/Ms/Dr/Prof

First Name: \_\_\_\_\_

Last Name/ Surname: \_\_\_\_\_

Nationality \_\_\_\_\_

Passport No \_\_\_\_\_

Job Title \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

Country \_\_\_\_\_

Tel: ( ) \_\_\_\_\_

Cellular: ( ) \_\_\_\_\_

Fax: ( ) \_\_\_\_\_

email: \_\_\_\_\_

### REGISTRATION

**Early Bird (valid till 19 September 2023)**

**Normal Registration**

Subscribers

US\$1,280

Subscribers

US\$1,780

Non-Subscribers

US\$1,580\*

Non-Subscribers

US\$1,980\*

(\*Free One Year Subscription to Digital Edition of Middle East Insurance Review & MEIR e-Daily)

**Full registration fees MUST be paid before the valid dates for admittance at conference.**

Only registrations FULLY PAID FOR by the early-bird deadline will be eligible for the discount.

I came to know about this conference through:

AIR/MEIR magazine  AIR/MEIR Website  Brochure  Email

Referral by (Association/ Sponsor/ Speaker/ Exhibitor/ Business Contact)

### Group registration: Special Offer for Year 2023

Register three delegates from the same company, and send the fourth delegate to attend the conference free of charge!

(Valid only for delegates from the same company in the same country)

Registration fee includes participation at Conference plus tea breaks and lunches. All meals are prepared without pork, lard and beef.

### Special Dietary Requirements

I would like to have vegetarian meals during the Conference.

## Closing date for registration: 5 October 2023

For cancellation in writing made before **3 October 2023**, 50% of the conference fee will be refunded.

No refunds will be made for cancellations after **3 October 2023**. However, substitution or replacement of delegates will be allowed.

### PAYMENT

I undertake to indemnify the organisers for all bank charges

Telegraphic / Wire Transfer to the following account:

DBS Bank

Marina Financial Centre, 12 Marina Boulevard,

#03-00 MBFC, Tower 3, Singapore 018982

Branch: Marina Financial Centre Branch

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Date: \_\_\_\_\_

### Hotel Reservation:

Email: [emre.tokus@hiltonkozyatagi.com](mailto:emre.tokus@hiltonkozyatagi.com)

### Hotel Contact

Attn: Mr Emre Tokus

Email: [emre.tokus@hiltonkozyatagi.com](mailto:emre.tokus@hiltonkozyatagi.com) / Tel: +90 216 468 00 00

### Hilton Istanbul Kozyatagi

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Tel: +90 216 468 00 00

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